



# Business & Marketing | Business Law



ORGANIZING THEME/TOPIC	FOCUS STANDARDS & SKILLS
<p><b>The Law and the Legal System</b></p> <p>Time Frame: 5 Weeks</p>	<p>KS 12054. 1.02 The student will demonstrate understanding of the structure and process in the U.S. legal system.</p> <ul style="list-style-type: none"> <li>• Identify the concepts of civil and criminal law.</li> <li>• Explain the different categories and types of courts and traditional court procedures.</li> <li>• Differentiate between business torts and crimes and consumer protection.</li> <li>• Comprehend the rationale for government regulations of business activities.</li> </ul>
<p><b>Criminal &amp; Civil Law</b></p> <p>Time Frame: 5 Weeks</p>	<p>KS 12054.2 The student will demonstrate the ability to identify and discuss issues in criminal and civil law.</p> <ul style="list-style-type: none"> <li>• Understand Federal &amp; State court systems.</li> <li>• Understand trial procedure.</li> <li>• Explain criminal procedure.</li> <li>• Explain civil procedure.</li> <li>• Discuss issues in agency and employment law.</li> </ul>
<p><b>Contract Law</b></p> <p>Time Frame: 3 Weeks</p>	<p>KS 12054.2.03 The student will demonstrate the ability to identify and discuss issues in contract law.</p> <ul style="list-style-type: none"> <li>• Explain the nature and classes of contracts.</li> <li>• Cite methods of offer and acceptance.</li> <li>• Explain legal purpose and proper form.</li> <li>• Explain the different capacities to contract.</li> <li>• Examine the concepts of consideration.</li> <li>• Describe defective agreements and illegal agreements.</li> <li>• Discuss issues in Sole Proprietorship and Partnerships.</li> <li>• Compare C Corporations, S Corporations and Limited Liability Corporations.</li> <li>• Research contemporary cases dealing with contract law using appropriate online technology.</li> </ul>

<p><b>Property Law</b></p> <p>Time Frame: 2 Weeks</p>	<p>KS 12054.2.04 The students will demonstrate the ability to identify and discuss issues in property law.</p> <ul style="list-style-type: none"> <li>• Contrast real property with personal property.</li> <li>• Recognize the different types of bailments and obligations and rights under each type.</li> <li>• Examine insurance law needs, rights and contract negotiations.</li> <li>• Examine financial planning, related wills, trust and estate planning.</li> <li>• Describe the different types of real estate mortgages.</li> <li>• Establish the proper methods for the transfer of real property.</li> </ul>
<p><b>Consumer Law</b></p> <p>Time Frame: 2 Weeks</p>	<p>KS 12054.2.06 The student will demonstrate the ability to identify and discuss issues of consumer law.</p> <ul style="list-style-type: none"> <li>• Demonstrate and understanding of the Uniform Consumer Code, various enforcement agencies (i.e., Federal Trade Commission) and consumer protection laws.</li> <li>• Identify legislation which regulates consumer credit (e.g., Fair Credit Reporting Act, Equal Credit Opportunity Act, etc).</li> <li>• Define common unfair practices (i.e. bait and switch, usury, identity theft, misrepresentation fly by night companies).</li> <li>• Discuss the appropriateness and categories of bankruptcy.</li> </ul>
<p>Career and College Readiness</p> <p>Time Frame: Integrated throughout course</p>	<p>Career and College Readiness</p> <ul style="list-style-type: none"> <li>• Identify and practice effective interpersonal and team-building skills involving situations with co-workers, and clients.</li> <li>• Read and analyze technical text.</li> <li>• Demonstrate effective oral and written communication, providing supporting detail or evidence for claims/conclusions.</li> <li>• Participate in leadership and career development activities.</li> <li>• Identify career opportunities in law.</li> </ul>